

Spring Course: Public Procurement from A-Z

25– 27 March 2020 | Milan

Experts

Christopher Bovis (Chair)

Chair in Law and Professor of European Business Law, University of Hull, Hull; Managing Editor of EPPPL

Tünde Tátrai

Professor, Corvinus University of Budapest, Budapest; Country Correspondent of EPPPL, Budapest

Antonio Capobianco

Senior Expert in Competition Law Enforcement, OECD Competition Division, Paris

Alexandra Terzaki

Public Procurement Law Expert and Business Consultant, Terzaki Unternehmensberatung, Vienna

Michael Varney

Senior Lecturer of Law and School Academic Manager, University of Hull, Hull

Day I: Basics of Public Procurement

- Policy Developments in PP
- Case Law from the EU Courts
- Innovation and PP
- Strategic Procurement (SMEs, Green Procurement, Responsible Procurement)

Day II: Practical Implementation

- Procurement Modalities and Tendering Phases
- Negotiations
- Case Studies and Best Practices (Poland, the Netherlands)
- Remedies and Access to Justice

Day III: Digital Agenda

- e-Procurement
- e-Invoicing
- Data Management
- Smart Procurement (Blockchain)

General Information

Methodology

The three-day spring course offers the possibility to meet and exchange with experts from EU institutions, Member States as well as the private sector. The different perspectives of our experienced trainers will support to apply the complex rules to real cases. A mix of learning methods will be applied in the course to achieve the best results.

The Lexxion Training Method combines the three stages of learning to ensure that the participants obtain the best possible understanding of EU rules:

- 1) Identification of the main points or principles;
- 2) Appreciation of the complexities and limitation of the principles, and
- 3) Application of the principles.

The participants will be actively involved in the course. The sessions will combine presentations, case studies and discussion on practical problems. You will have ample opportunities to present your own problematic issues and discuss them with the speakers and participants from other Member States.

Just send to us your cases and questions in advance! We will forward them to our speakers, who will include your issues in the programme and answer them during the training. All information concerning such problems and cases will be treated confidentially.

Who should participate?

Procurement officers, anti-fraud and corruption officers, public officials responsible for the prevention of fraud and corruption as well as for risk assessment and risk management from the following institutions:

- Public Authorities on EU, national and regional level
- Non-governmental organisations (NGOs)
- Consulting companies and legal practitioners
- Academic institutions

Overview:

Our Spring Course will give you a comprehensive overview of the essential of public procurement and enhance your knowledge on Public Procurement Proceedings in Theory, applying public procurement rules in different sectors as well as covering topics such as fraud, corruption and collusive tendering. Each day, the experts' presentations will be enriched by working group exercises, best practices examples and interactive case studies.



Programme Day 1

Chair of the event:

*Christopher Bovis,
Chair in Law and Professor of European Business Law, University of
Hull, Hull; Managing Editor of EPPPL*

Day I: Basics of Public Procurement

09:00 Welcome note by Lexxion and Chair

09:15 Policy Developments in Public Procurement

*Christopher Bovis,
Chair in Law and Professor of European Business Law,
University of Hull, Hull; Managing Editor of EPPPL*

10:15 Coffee Break & Networking

10:45 Practical Issues in the Application of Public Procurement

- Publicity
- Qualificatio
- Award Stages/Award Procedures
- Assessment
- Award Criteria and Redress
- In-house procurement

Christopher Bovis

11:45 Case Law from the EU Courts

Christopher Bovis

12:30 Lunch Break & Networking

13:30 Strategic Procurement

- Strategic public procurement
- Environmental criteria in public procurement
- Social policy criteria and public procurement
- SMEs and public procurement

*Antonio Capobianco,
Senior Expert in Competition Law Enforcement, OECD
Competition Division, Paris (Invited)*

15:00 Coffee Break & Networking

15:30 Remedies and Access to Justice

- Enforcement at supranational level
- Enforcement at national level

Christopher Bovis

16:15 Panel Discussion

- Lessons learned

Christopher Bovis & Antonio Capobianco (invited)

16:45 End of Day 1



Programme Day 2

Day II: Practical Implementation

09:30	Procurement Modalities
	<ul style="list-style-type: none"> • Open bidding • Restricted tendering • Direct procurement • Request for quotations • Two-staged bidding • Request for proposals <p><i>Christopher Bovis, Chair in Law and Professor of European Business Law, University of Hull, Hull; Managing Editor of EPPPL</i></p>
10:30	Coffee Break & Networking
11:00	Interactive Tutorial: Tendering Phases in Practice
	<p>Participants will split into parallel working groups to apply the requirements of different tendering phases to real cases.</p> <ul style="list-style-type: none"> • Parallel Break-out session 1: Pre-tendering phase • Parallel Break-out session 2: Tendering phase • Parallel Break-out session 3: Post-award phase • Presentation of findings in panel <p><i>Christopher Bovis</i></p>
12:30	Practical Implementation of the Negotiations
	<ul style="list-style-type: none"> • A negotiated contract • The implementation process • Competitive negotiation • A win-win negotiation • Benefits of negotiation <p><i>Alexandra Terzaki, Public Procurement Law Expert and Business Consultant, Terzaki Unternehmensberatung, Vienna</i></p>
12:15	Lunch Break
14:15	Innovation & Public Procurement
	<ul style="list-style-type: none"> • Importance of PPI • How to promote PPI • Different steps of PPI <p><i>Alexandra Terzaki</i></p>
14:45	Coffee Break & Networking
15:15	Case Studies and Best Practices
	<ul style="list-style-type: none"> • Lessons and challenges <p><i>Tünde Tátrai, Professor, Corvinus University of Budapest, Budapest; Country Correspondent of EPPPL</i></p>
16:15	Q&A and Discussion
16:30	End of Day 2

Programme Day 3

Day III: Digital Agenda

09:30	Developments in e-Procurement
	<ul style="list-style-type: none"> • European Single Procurement Document (ESPD) • Tenders Electronic Daily • e-Certis • Comparison of Framework Agreement and Dynamic Purchasing System (DPS) <p><i>Tünde Tátrai</i></p>
10:30	Coffee Break & Networking
11:00	Data Management & Public Procurement
	<ul style="list-style-type: none"> • Transparency and efficiency • Collection, processing and visualisation of data • Open data • Artificial Intelligence <p><i>Michael Varney, Senior Lecturer of Law and School Academic Manager, University of Hull, Hull</i></p>
12:00	Lunch Break
13:00	Smart Procurement
	<ul style="list-style-type: none"> • Source to contract (S2C), procure to pay (P2P), supplier relationship management (SRM) • e-invoicing, e-submission • Benefits and potential risks of e-procurement • Blockchain • Artificial Intelligence <p><i>Michael Varney, Senior Lecturer of Law and School Academic Manager, University of Hull, Hull</i></p>
13:45	Q&A and Discussion
14:00	End of Spring Course and Distribution of Certificates



Registration

Venue

Worldhotel Cristoforo Colombo Milan
Corso Buenos Aires, 3
Milan, Italy

Participation fee

- YES, I would like to participate for the reduced fee for public authorities **EUR 2.230,-**(excl. VAT).
- YES, I would like to participate for the regular fee of **EUR 2.630,-** (excl. VAT).
- YES, I am EPPPL-subscriber (EUR 100,- discount applicable).

22% Italian VAT will be added where applicable.

The participation fees include the workshop material, drinks and snacks during the breaks and lunch.

Newsletter subscription

- Please send me information about Public Procurement issues for free. I may unsubscribe from this service any time.

Cancellations

Cancellations should be made in writing per post or fax. Please note that the full fee will be charged for cancellations received after 11 March 2020 (included illness or impediment which prevents him or her from fulfilling his duties). Nomination of a substitute remains possible. A cancellation arising by reason of too small a number of participants is effected no later than two weeks prior to the seminar. In this case the participation fee will be refunded. A requirement for reimbursement of travel and accommodation expenses as well as loss of working hours is not possible, unless such costs result from wantonly negligent or deliberate behaviour on the part of the organiser. For more detailed information, scope and conduct of contract as well as cancellation policy, please check the Terms & Conditions on our website.

Upcoming Events

Essentials of e-Procurement (2020)

23 – 24 April 2020 | Rome

Effective e-Procurement can provide a wide variety of benefits including more efficiency and savings for governments and businesses. The potential cost savings are massive, as stated by the European Commission. In Italy alone, e-procurement systems cut over €3 billion in costs.

During this interactive workshop the leading experts are introducing the numerous possibilities of e-Procurement, where you have an opportunity to get inspired by the case study of Finland and Portugal and find ways how to apply this knowledge in your own country.

Please register with:



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