

• Summer Course: Public Procurement from A-Z

26– 28 July 2021 | Intensive Online Course

Experts

Christopher Bovis (Chair)

Chair in Law and Professor of European Business Law, University of Hull, Hull; Managing Editor of EPPPL

Alberto Germani

Technical Director, Head of PPP and Engineering, PMF srls Project Management & Finance, Rome

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Lawyer and PPP Expert, PMF srls Project Management & Finance, Rome

Alexandra Terzaki

Public Procurement Law Expert and Business Consultant, Terzaki Unternehmensberatung, Vienna

Michael Varney

Senior Lecturer of Law and School Academic Manager, University of Hull, Hull

Day 1: Legal Framework and Procurement Procedures

- European Public Procurement Law
- Practical Application of Public Procurement
- Remedies for Public Procurement Contracts and Enforcement at National Level
- Public Procurement and Services of General Public Interest
- Public Procurement and State Aid
- Most Common Errors in Public Procurement
- Interactive Tutorial: Tendering Phases in Practice

Day 2: Applying Procurement Rules in Different Sectors

- Innovation in Public Procurement
- Innovation in Contracting
- Workshop: Efficient Contract Design
- Case Study: Contracting in Cases of Emergency
- Essentials of E-Procurement
- Applying E-Procurement Tools in Different Sectors
- Smart Procurement
- Integrity and Probity in Public Procurement

Day 3: Concessions and Public Private Partnerships

- Public Private Partnership and Concession Arrangements
- Rules Applicable for PPP Public Procurement
- Practical Tipps and Consultancy in Concessions and Public Private Partnerships
- Best Practices
- The Future of Public Procurement

General Information

Methodology

The three-day intensive course offers the possibility to **meet with experts from EU institutions, Member States as well as the private sector**. The different perspectives of our experienced trainers will support you in **applying complex rules to your practical day-to-day work**. To achieve the best results, a mix of learning methods will be applied in the course.

Our approach combines the **three stages of learning** to ensure that the participants **obtain the best possible understanding of the applied rules**:

- 1) Identification of the main rules and principles,
- 2) Appreciation of the complexities and limitation of the principles,
- 3) Application of the rules and principles.

The **participants will be actively involved in the course**. The sessions will combine **presentations, case studies and discussion on practical problems**. You will have ample opportunity to present your own issues and discuss them with the speakers and participants from other Member States.

Just **send to us your cases and questions in advance!** We will forward them to our speakers, who will include your issues in the programme and answer them during the course. All information concerning such problems and cases will be treated confidentially.

We will organise different **social activities for our participants on site**, during which you will have an opportunity to meet the experts and other participants and to **discuss your questions in an informal atmosphere**.

Course materials are available for download after the event.

Who should participate?

Procurement officers, anti-fraud and corruption officers, public officials responsible for the prevention of fraud and corruption as well as for risk assessment and risk management from the following institutions:

- Public Authorities on EU, national and regional level
- Non-governmental organisations (NGOs)
- Consulting companies and legal practitioners
- Academic institutions

Overview:

The intensive hybrid summer course is designed to provide you with great knowledge in Public Procurement from a macro to micro perspective. In three days you get well trained in order to apply the theory into practice.

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Programme Day 1-2

Chair of the event:

*Christopher Bovis,
Chair in Law and Professor of European Business Law, University of
Hull, Hull; Managing Editor of EPPPL*

Day 1: Legal Framework and Procurement Procedures

09:00 Welcome and Introduction Round

09:15 European Public Procurement Law incl. Q&A

Christopher Bovis

09:55 Practical Application of Public Procurement incl. Q&A

Christopher Bovis

10:35 Coffee Break

10:50 Remedies for Public Procurement Contracts and Enforcement at National Level incl. Q&A

*Alexandra Terzaki,
Public Procurement Law Expert and Business
Consultant, Terzaki Unternehmensberatung, Vienna*

11:30 Public Procurement and Services of General Public Interest incl. Q&A

Alexandra Terzaki

12:10 Public Procurement and State Aid incl. Q&A

Alexandra Terzaki

12:50 Lunch Break

13:20 Most Common Errors in Public Procurement incl. Q&A

Christopher Bovis

14:00 Coffee Break

14:15 Interactive Tutorial: Tendering Phases in Practice

Participants will apply the requirements of different tendering phases to multifaceted real case.

- Pre-tendering phase
- Tendering phase
- Post-award phase

Christopher Bovis

15:15 Presentation of Findings in Panel

15:30 End of Day 1

Day 2: Applying Procurement Rules in Different Sectors

09:00 Innovation in Public Procurement incl Q&A

Alexandra Terzaki

09:40 Innovation in Contracting incl. Q&A

Alexandra Terzaki

10:20 Coffee Break

10:35 Workshop: Efficient Contract Design incl. Discussion

Alexandra Terzaki

11:45 Case Study: Contracting in Cases of Emergency incl. Q&A

Christopher Bovis

12:25 Lunch Break

12:55 Essentials of E-Procurement incl Q&A

*Michael Varney,
Senior Lecturer of Law and School Academic Manager,
University of Hull, Hull*

13:35 Applying E-Procurement Tools in Different Sectors incl. Discussion

Michael Varney

14:15 Smart Procurement incl. Q&A

Christopher Bovis

14:55 Integrity and Probity in Public Procurement incl. Q&A

Christopher Bovis

15:35 End of Day 2

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Programme Day 3

Chair of the event:

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Chair in Law and Professor of European Business Law, University of
Hull, Hull; Managing Editor of EPPPL*

Day 3: Concessions and Public Private Partnerships

09:00 **Public Private Partnership and Concession Arrangements incl. Q&A**

- Introduction to Project finance and PPPs: private involvement in public infrastructure projects delivery
- The Parties involved in PPPs and their role in the development of the project: State, governmental institutions, private investors, contractors, operators, financiers
- PPPs and UN 2030 Sustainable Development Goals (SDG): the People-First PPP approach
- Risk assessment and allocation of PPPs between Public and Private parties
- Statistical Treatment of PPPs and Concessions according to European accounting principles (Eurostat, EPEC)

*Alberto Germani,
Technical Director, Head of PPP and Engineering, PMF
srls Project Management & Finance, Rome*

09:40 **Rules Applicable for PPP Public Procurement incl. Q&A**

- PPP procurement successful strategy: ground principles and best practices
- Overview of European rules on concessions and partnerships awarding
- From decision to planning: the role of Public Administration in starting a project
- PPP standard procurement process: from Tender Notice to Financial Closing
- Unsolicited proposals: threats or opportunities?

*Monika Kandut,
Lawyer and PPP Expert, PMF srls Project Management
& Finance, Rome*

10:20 **Practical Tipps and Consultancy in Concessions and Public Private Partnerships incl. Discussion**

- Having a good start with the right evaluation tools: Feasibility Studies, Value for Money Analysis, Market testing
- Understanding a financial plan: Statements and Indexes
- Making a PPP financially sound: how to fine-tune user charges, availability payments, loans and grants
- Sharing the major risks: construction, operation, demand, funding
- Setting up an efficient performance control system during construction and operations: the importance of KPIs

*Alberto Germani,
Technical Director, Head of PPP and Engineering, PMF
srls Project Management & Finance, Rome*

11:30 Coffee Break

11:45 **Best Practices incl. Q&A**

12:25 **The Future of Public Procurement incl. Q&A**

Christopher Bovis

13:35 Summary and wrap up

13:45 End of Intensive Online Course

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Registration

Participation fee

- YES, I would like to participate for the reduced fee for public authorities **EUR 1.280** (excl. VAT).
- YES, I would like to participate for the regular fee of **EUR 1.480** (excl. VAT).

Discount for European Procurement & Public Private Partnership Law Review (EPPPL) subscribers: € 100,-

19% VAT (Germany) will be added. For online participation the following applies additionally: Customers from other EU countries with a valid VAT ID number will receive an invoice without VAT (reverse charge).

Newsletter subscription

- Please send me information about Structural and Investment Funds issues for free. I may unsubscribe from this service any time.

Cancellations

Cancellations should be made in writing per post or fax. Please note that the full fee will be charged in case of no show at the online event or for cancellations received after 12 July 2021. Nomination of a substitute remains possible without any additional costs. For more detailed information, scope and conduct of contract as well as cancellation policy, please check the Terms & Conditions on our website.

Please register with:



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Name

Position, Department

Company Name

Address

Phone, Fax

E-Mail

VAT Reg.-No.

Date, Signature

Fraud and Corruption in Public Procurement 13-14 September 2021 | Athens & Online

The ultimate goal of public procurement is to spend public money in an efficient and proper manner to achieve best value for money. Given the economic significance of public procurement in the EU, fraud, corruption and collusion in this field dramatically harm the economy and public finances – both national and EU money. The regulatory framework to fight fraud and corruption has been strengthened with the recent EU public procurement reforms.

