

Innovation in Public Procurement & Innovation Partnerships

15 – 16 December 2022 | Berlin & Online

Experts

Prof. Christopher Bovis

Chair in Law and Professor of European Business Law, University of Hull, Hull; Managing Editor of EPPPL

Pedro Cerqueira Gomes

Assistant Professor at the Portuguese Catholic University and Lawyer at Cerqueira Gomes & Associados, Porto

Dr. Friedrich Ludwig Hausmann

Lawyer and Partner at GSK Stockmann, Co-Head Public Procurement Law Practice Group

Dr. Jenny Mehlitz

Lawyer and Partner at GSK Stockmann, Co-Head Public Procurement Law Practice Group

Public procurement offers a great potential market for **innovative products and services**. It can help governments boost innovation at both the national and local level and improve productivity and inclusiveness. According to the OECD, 81% of its member countries have developed strategies or policies to support innovative goods and services through public procurement.

This hybrid workshop will outline the **practical implementation of the negotiation process and innovation procurement**, as well as the Guidance on Public Procurement of Innovation by the Commission. The second day is devoted to the new award procedure of Innovation Partnerships, as well as to Life Cycle Costing as an award criteria.

Day 1

- Fundamental Aspects of Innovation Procurement
- The Guidance on Innovation Procurement by the Commission
- Contract Innovation
- Workshop: Practical Implementation of the Negotiation I: Negotiated Contract, Implementation Process
- Workshop: Practical Implementation of the Negotiation II: Competitive Negotiation, Win-Win Negotiation, Benefits of Negotiation

Day 2

- The New Award Procedure – Innovation Partnerships
- Life-Cycle Costing Methodology and Award Criteria
- Case Study: Practical Application and Best Practice of Life Cycle Costing

Programme

Day 1

09:00 Registration and Welcome Coffee for onsite participants

09:30 Welcome and Introduction Round

10.00 **Fundamental Aspects of Innovation Procurement**

- Importance of PPI
- How to promote PPI
- Different steps of PPI

Prof. Christopher Bovis, Chair in Law and Professor of European Business Law, University of Hull, Hull; Managing Editor of EPPPL

11:00 **The Guidance on Innovation Procurement by the Commission**

- Explaining the Guidance from the Commission

Prof. Christopher Bovis

12:00 Coffee Break

12:30 **Contract Innovation**

- Risk Assessment
- Contract Management

Dr. Friedrich Ludwig Hausmann, Lawyer and Partner at GSK Stockmann, Co-Head Public Procurement Law Practice Group, Berlin

Dr. Jenny Mehlitz, Lawyer and Partner at GSK Stockmann, Co-Head Public Procurement Law Practice Group, Berlin

13:30 Lunch Break

14:30 **Workshop: Practical Implementation of the Negotiation I: Negotiated Contract, Implementation Process**

- A negotiated contract
- The implementation process

Pedro Cerqueira Gomes, Assistant Professor at the Portuguese Catholic University and Lawyer at Cerqueira Gomes & Associados, Porto (online)

15:30 Coffee Break

16:00 **Workshop: Practical Implementation of the Negotiation II: Competitive Negotiation, Win-Win Negotiation, Benefits of Negotiation**

- Competitive negotiation
- A win-win negotiation
- Benefits of negotiation

Pedro Cerqueira Gomes (online)

16:15 End of Day 1

Day 2

09:00 **The New Award Procedure – Innovation Partnerships**

- Negotiated Procedure with prior notice

Dr. Friedrich Ludwig Hausmann & Dr. Jenny Mehlitz

10:00 **Life-Cycle Costing Methodology and Award Criteria**

- Article 68 in Directive 2014/24/EU
- Investment, Operation, Maintenance, End-of-Life Disposal Expenses

Dr. Friedrich Ludwig Hausmann & Dr. Jenny Mehlitz

11:00 Coffee Break

11:30 **Case Study: Practical Application and Best Practice of Life Cycle Costing**

12:30 Summary and Distribution of Certificates

13:00 End of Hybrid Workshop

Register

Participation fee for participation face-to-face in Berlin:

- YES, I would like to participate for the reduced fee for public authorities **EUR 1.240,00** (excl. VAT).
- YES, I would like to participate for the regular fee of **EUR 1.640,00** (excl. VAT).

Participation fee for online participation:

- YES, I would like to participate for the reduced fee for public authorities **EUR 990,00** (excl. VAT).
- YES, I would like to participate for the regular fee of **EUR 1.290,00** (excl. VAT).

Discount for European Procurement & Public Private Partnership Law Review (EPPPL) subscribers: € 50,-

VAT will be added if applicable.

Seating limit

The number of participants in Berlin is limited.

Newsletter subscription

- Please send me information about Public Procurement issues for free. I may unsubscribe from this service any time.

Cancellations

Cancellations should be made in writing per post or fax. Please note that the full fee will be charged in case of no show at the online event or for cancellations received after 1 December 2022. Nomination of a substitute remains possible without any additional costs. For more detailed information, scope and conduct of contract as well as cancellation policy, please check the Terms & Conditions on our website.

Please register with:



Laura Marie Hoppe
Conference Manager
Lexxion Publisher
Güntzelstr. 63 | 10717 Berlin, Germany
Phone: +49 (0)30-81 45 06-27
Fax: +49 (0)30-81 45 06-22
E-mail: hoppe@lexxion.eu
online: www.lexxion.eu/events

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